

Marc-André Pilon, Vice President

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Barry Cordage is a Rope and Net systems solutions company that designs, engineers, and provides rope and net-based solutions. Training, testing and certification are also among our primary services. When serving our customers around the world, Barry's unique consultative approach allows us to come up with superior quality, innovative and environmentally responsible, state-of-the-art, turn-key solutions.

Marc-Andre Pilon is Vice President of Barry Cordage. He has been part of the Barry Cordage team since 1994 and has over 20 years of experience in his field.

Building on his experience as a mountaineering guide, Marc-Andre initially started at Barry in sales for rescue equipment. Feeling that fall protection and fall prevention were extremely important issues and that a great deal could be accomplished for better safety of individuals, he soon turned his attention to this area. In 2000, he launched Barry's Safety and Rescue Division.

After becoming a Qualified Person and Inspector in Fall Protection, Marc-Andre began to provide training, consulting and testing in that area, gaining renowned expertise. His prime focus is on eliminating at source the risk of falling. This division has grown rapidly and its consulting services worldwide have become highly successful. Beyond this global success, Barry Cordage stands out from its competitors as a company that truly cares about its actual and potential customers. We offer a unique approach to fall prevention problem-solving.

"Marc-Andre has indefatigable energy, is a keen thinker and a great communicator. Among his biggest talents is his ability to listen and observe before giving an opinion."

Peter Barry, president of Barry Cordage.

Marc-Andre **is recognized worldwide as an expert in his field.** He is often invited as keynote speaker at seminars on Health and Safety, Fall Prevention and Helicopter External Load. He provides training in fall prevention, rope and net systems, as well as inspection and maintenance of helicopter external load products and human external load (HEC) systems.

Marc-Andre is very passionate about his work. He loves to get involved and to share his experiences and information about rope systems, net systems and fall prevention. He is uniquely poised to make a difference in the lives of his customers, as well as individuals within his community.

Summary of Qualifications

- Certified Trainer (SQDM training program)
- Competent Trainer in Fall Protection, Sulowski Fall Protection, 2006 and 2010
- Qualified Inspector in Fall Protection, Sulowski Fall Protection, 1999, 2006 and 2010
- Qualified Inspector Capital Safety Group products, 2002, 2006
- Qualified Installer for Capital Safety Group
- First aid training, CSST, 2005
- Project Management, ETS, 2003
- UCL Product Training, UCL, 2003
- Qualified Person in Fall Protection, Gravitec, 1999
- Openwater Diver P.A.D.I., 1998
- Principles of Fall Protection, Gravitec, DBI Sala, 1998
- Fall Protection, Jean Arteau, 1996
- Niveau moniteur (climbing and rescue at heights), FQME, 1991

Professional Experience

- Vice President of Barry Cordage
- Vice President, Environment, Health and Safety at Barry Cordage
- Director, Training department at Barry Cordage
- Qualified Inspector in Barry Rope and Net Systems (helicopter external load products, utilities ropes and lifting beams, netting systems and fall prevention systems)
- Qualified Inspector in Fall Protection
- Competent Trainer in Fall Protection and Fall Prevention
- Project Manager and Engineering Supervisor at Barry Cordage
- Director, Safety and Rescue division of Barry Cordage
- Sales and Manager, Climbing department of Barry Cordage
- Instrumentation Operator for land surveying
- Mountaineering guide and rock & ice climbing teacher

Publications

Training programs:

- Helicopter Short-Haul Ropes, formal inspection program: 1 day
- Helicopter Long Lines and Cargo Nets, formal inspection program: 1 day
- Fall Protection and Fall Prevention Equipment, formal inspection program: 1 day
- Fall Prevention Security Procedures: ½ day
- Basic Fall Prevention Principles: 1 day
- Advanced Fall Prevention Principles: 3 days
- Advanced Fall Prevention Principles for Engineers: 3 days
- Train the Trainer in Fall Protection: 5 days

Technical conferences and other publications:

- What's New in Fall Prevention 2006
- What New in Fall Prevention 2010
- Eliminating the Risk of Falling: the First Step to Working at Heights
- Eliminating the Risk of Falling: the First Step to Working at Heights (risk assessment form)
- Regulation reference for Quebec
- Compatibility of Connectors
- The Retention Curve in Fall Protection Training

Additional Professional Activities

- Design and implementation of training programs for Barry Cordage
- Conducting studies on retention of knowledge in fall protection training
- Conducting studies on elimination of risk in fall protection
- R & D projects on suspension trauma in a fall protection harness
- R & D projects on the design process of fall protection anchorage systems
- Testing programs for residual strength of knots on various kermantle ropes

Training experience:

Marc-Andre Pilon has provided training in rope, net and fall protection systems in Asia, Australia, Europe, Africa, and America for the past 12 years. Companies such as SCE, HAC, CSST, CAE, Scott, Bristol Meyers, Alcoa, Rio Tinto, Alcoa, GE Canada, Eka Chemical, Nova Chemical, Petro Canada, Shell Canada, SBM, Molson Coors, Cirque du Soleil, and Hydro-Québec have trusted him to help them find solutions and provide training for their health & safety advisers, safety engineers, supervisors, group leaders and inspectors.

Over the years, Marc-Andre has trained and retrained more than 500 health & safety advisers, 200 safety engineers, 2,000 workers and 200 product inspectors.

Professional Memberships

International Society for Fall Protection

Languages

French and English

Contact Marc-Andre Pilon

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